

**Subject:** Three Important Action Items

**Date:** Monday, August 16, 2021 at 3:20:13 PM Eastern Daylight Time

**From:** Tulenko, Jamie

**To:**

**CC:**

**Attachments:** image001.png, Baltimore.xlsx, Boston.xlsx, DC.xlsx, NYC.xlsx, Philadelphia.xlsx, Pittsburgh.xlsx

SCMs,

As much as we try to keep from adding to your to-do list, sometimes it's unavoidable. My hope is that by sending these to you together, you can keep track of the assignments and deadlines easier. Please read over each of the items below — listed in order of urgency — and let me know if you have any questions.

1. City Team Details: As was mentioned in the SN Gathering email I sent you last week, Alpha NAMB needs to have an exhaustive list of each City Team ASAP. **Please fill in your City Team's contact info in this [Google doc](#) and do so by EOD Wednesday 8/18.**
2. Steve's City Visits: Steve is aiming to fit in one 24-hour visit to each Send city in the region before the holidays this winter. (Rob, he will work his Pittsburgh visit in with the trustees meeting in October, so no need for you to schedule a separate date.) The general structure of the visit will look like this:
  - **Day 1**: Steve arrives around 2 pm
  - 1-on-1 meeting with SCM
  - Dinner around 6 pm with SCM and key pastors/planters
  - **Day 2**: 9AM "vision tour" drive around city with SCM to discuss key neighborhoods then go over City Team
  - Lunch around 12:30 pm with SCM, CPL, and city CPCs
  - Steve leaves after lunch

**Please complete [this Doodle](#) by EOD Friday 8/20** selecting all the options that would work for you given the above itinerary. Once I receive responses from everyone, I will start piecing together the calendar.

3. Considering Prospects from Closed Planter Apps: Attached you will find a file for your city/region containing a list of closed planter apps. These are applications that were closed for various reasons including a potential not having a clear geographic calling or possibly being too early in the process, among others. This is essentially a raw prospect list for you. What we need from you is for you (and/or your CPCs, should you choose to enlist their help) to **follow up with each of the individuals on your city list** to gauge existing potential/interest. As a result of these contact initiations, we need you to do the following:
  - Indicate somewhere on the spreadsheet whether or not you were able to connect with the individual.
  - If you connect with anyone who you deem a prospect, please enter them into the Dashboard as such. (These can be entered by you, or if you have CPCs who would be working with the prospects, feel free to have your CPCs enter them into their Dashboards.) Also indicate on the spreadsheet that you have done so.

- In a “Notes” column at the end of each row, please indicate who needs to be removed from the list. (You can also feel free to add any relevant notes about potentials in that notes column as well.)

**Please have the above recorded in the Excel document and returned to Steve by Wednesday 9/15.**

Again, I’m sorry to send you multiple assignments all at once, but hopefully this email has everything you need to knock them out in the time allotted for each. Let me know if you have any questions.

Thanks,



**Jamie Tulenko**

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"Whatever you do, work heartily, as for the Lord and not for men, knowing that from the Lord you will receive the inheritance as your reward. You are serving the Lord Christ." Colossians 3:23-24