

Subject: Bi-weekly Northeast update: 10/18/21
Date: Monday, October 18, 2021 at 3:15:07 PM Eastern Daylight Time
From: Tulenko, Jamie
To: Tulenko, Jamie
CC:
Attachments: image001.png, Dashboard Update Instructions October 21.pptx

Hi team,

Fall is officially upon us! Between enjoying the leaves and trying to figure out when it's time to pull out your heavy coat, please take a few minutes to read through the following regional and network-wide updates and action items.

1. Planter Expectations Document: There is a PDF document you can find [here](#) that is also housed in the "Additional Resources" section of the Send Network Field Leader Resources page at mynamb.net. This document can serve as something of a planter cheat-sheet, with summaries of everything from the statement of faith and code of conduct to endorsement and funding. If you ever have questions about planter expectations, this is a great first place to look.
2. Dashboard Next Steps: There are two areas in your Dashboard we need to turn our attention to. (You can find instructions for updating these in the **attached slides**.)
 - A. **Cleaning Up Potential Planters/Candidates** — There are a number of candidates in each region who have been in this status for some time—some for years. You have these assigned specifically to you in your "My Candidates" view of your dashboard.
 - First priority is to try and make contact with them (if you don't already know what their statuses are) to see if they are still potential planters. Combing through these candidates could yield some who have fallen through the cracks, have put things on hold due to Covid, etc. who might want to give it a go now.
 - Here are the steps for doing that:
 1. View each individual and identify those on the list who are not currently moving forward.
 2. Make every attempt (phone, text, and email) to connect with them and find out their current level of interest.
 3. If they are interested in pursuing planting, begin the pathway.
 4. If they are no longer a candidate, send an email to help@namb.net with candidate name and email, and...
 1. Request to have the candidate RAP file closed
 2. Request to have the candidate contact record in CRM changed to "unassigned"
 5. NOTE: If you have revisions to submit for multiple candidates, you can send one request with all of them listed.
 - B. **Adding "Anticipated Plant Year" to Potentials** — This will give us another way to project plants with a greater sense of accuracy. It will also help us plan for assessment needs, get a better picture of our region, and plan for goals.
 - First update those you already have listed in your potentials list.
 1. There is an option to mark if you don't have a good idea of the year.

2. You should at least know those who will be planting in the next year or two and be able to indicate that.
 - Going forward, you will be required to add this information when you add a new potential.
3. Pastor Appreciation Month Reminder: Don't forget that October is Pastor Appreciation Month. Please use the rest of this month as a focused opportunity to connect with the church planters and pastors in your dashboard to let them know they're appreciated!

Have a great week,



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"Whatever you do, work heartily, as for the Lord and not for men, knowing that from the Lord you will receive the inheritance as your reward. You are serving the Lord Christ." Colossians 3:23-24